



**IOWA AGRICULTURAL
DEVELOPMENT DIVISION**

IADD BOARD MEETING MINUTES

**Iowa Finance Authority
2015 Grand Avenue, Des Moines, Iowa
January 22, 2014**

Board Members Present

Mark Leonard, Chair
Lyle Borg, Vice Chair
Stacie Euken

John Fredrickson
Annette Townsley

Board Members Absent

None

Staff Members Present

Lori Beary, Community Development Director
Steve Ferguson, IADD Program Specialist

Cindy Harris, CFO
Tim Jansen, Accounting Manager

Others Present

Dave Claypool

Call to Order

The meeting of the Iowa Agricultural Development Division (IADD) Board of Directors was called to order on January 22, 2014 at 8:32 am. Roll call was taken and a quorum was established with the following Board Members present: Leonard, Borg, Euken, Fredrickson and Townsley. All Board members participated via conference call.

Review of Minutes of December 20, 2013 Board Meeting

Mr. Leonard presented the minutes of the December 20, 2013 IADD Board Meeting. The Board requested that they be informed of staff entering the conference room after the initial roll call when Board meetings are held by conference call.

MOTION

On a motion by Mr. Fredrickson and a second by Ms. Euken the Board unanimously approved the minutes of the December 20, 2013 IADD Board meeting.

Review of December 2013 financial statement

Tim Jansen presented the December 2013 financials. He said that the year-to-date operating income is \$213,247, year-to-date operating expense is \$213,698 and year-to-date net operating loss is \$451. Mr. Jansen discussed the specifics of the income and expenses to date.

MOTION

On a motion by Mr. Borg and a second by Mr. Fredrickson, the Board unanimously approved the December 2013 financial statement as presented.

BFLP Amending Resolutions

Lori Beary presented the following resolutions to adjust terms and conditions on closed BFLP projects:

Resolution 4225M - Nathan and Kathleen Block - Kerndt Brothers Savings Bank in Lansing, Iowa is the lender. The amendment will change the payment date from July 5th of each year to December 1st beginning in December, 2013. This change will extend the maturity of the loan to December 1, 2027. All other loan terms will remain the same.

Resolution 4741M – Daniel Inglis – Citizens State Bank in Wyoming, Iowa is the lender. The amendment will change the payment date from November 30th of each year to March 15th beginning March 15, 2015. This change will extend the maturity of the loan from November 30, 2042 to March 15, 2043. All other loan terms will remain the same.

Resolution 4762M – Jonathan and Dawn Hess – First Trust and Savings Bank in Dixon, Iowa is the lender. The amendment will lower the interest rate from 4.00% to 3.50% until January 4, 2019 at which time the rate will adjust to the original index. All other loan terms will remain the same.

MOTION

On a motion by Ms. Townsley and a second by Ms. Euken, the Board unanimously accepted the BFLP amending resolutions.

Beginning Farmer Loan Applications

Lori Beary introduced the following application for a Beginning Farmer loan:

AG 14-001- Joshua Williams - Beginning farmer loan of \$77,400 to purchase approximately 36 acres of agricultural land in Page County. The loan will have a fixed interest rate of 3.40% and a loan length of 10 years. The loan will be amortized over 30 years. The lender is Luana Savings Bank in Polk City, IA.

MOTION

On a motion by Mr. Fredrickson and a second by Ms. Townsley, the Board unanimously approved the Beginning Farmer Loan Application AG 14-001.

Public Hearing on Beginning Farmer Loans

A public hearing was held by the IADD Board at the Iowa Finance Authority office on January 22, 2014 at 8:50am. There were no comments received regarding the Beginning Farmer Loan application. The public hearing was closed at 8:54am.

MOTION

On a motion by Ms. Townsley and seconded by Ms. Euken, the Board unanimously recommended approval of the BFLP Bond documents.

Beginning Farmer Tax Credit Applications

Steve Ferguson presented a summary of the Beginning Farmer Tax Credit applications. There are 13 new BFTC applications. He also reported that 606 tax credit certificates were mailed out in mid-January for 2013 tax credits. A full report on 2013 tax credit certificates will be presented at the next meeting.

MOTION

On a motion by Mr. Fredrickson and a second by Mr. Borg, the Board unanimously recommended approval of the Beginning Farmer Tax Credit applications 1409, 1413, 1414, 1415, 1416, 1417, 1418, 1419, 1420, 1421, 1423, 1424 and 1425.

Beginning Farmer Tax Credit Application Deadlines

Steve Ferguson recommended that the deadline for the Beginning Farmer Tax Credit (BFTC) applications be changed from September 1st to October 1st and the deadline for the Beginning Farmer Custom Farming Tax Credit (BFCF) applications be changed from December 15th to December 1st. He explained that it was difficult to process the BFCF applications by the IADD December board meeting when the deadline was December 15th.

MOTION

On a motion by Ms. Townsley and a second by Ms. Euken the Board unanimously agreed to change the deadline for Beginning Farmer Tax Credit applications to October 1st and to change the deadline for the Beginning Farmer Custom Farming Tax Credit applications to December 1st.

Update on Program to Provide Interim Funding for FSA projects

An overview of an interim financing program was provided in the Board packets. Lori Beary reported on information acquired from a meeting with Brian Gosling with FSA regarding funding levels, timelines and demand for interim financing. She also reported that a survey to all IADD contacts was recently sent asking lenders, borrowers and others for their assessment of programs, staff, marketing efforts and also requesting suggestions for improving current programs and/or creating new programs.

Mark Leonard suggested we approach the interim financing program as a pilot program with \$3 million available. That way everyone would know from the beginning that there are limited funds available. He envisioned a program between IADD and FSA, not between IADD and a bank. If FSA has a borrower that needed interim financing and didn't have a relationship with a bank, they would contact us for interim financing.

Staff will have additional conversations with FSA and bankers to continue to develop an outline for an interim financing program.

Marketing Update

Steve reviewed the calendar provided.

Other Business

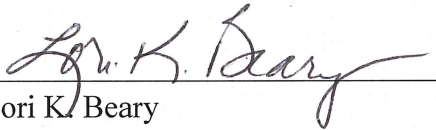
The February IADD Board meeting will be a conference call beginning at 8:30am on Friday, February 21, 2014.

Adjournment

There being no further business, on a motion by Mr. Fredrickson and a second by Ms. Townsley, the January 22, 2014 monthly meeting of the IADD Board of Directors adjourned at 9:29am.

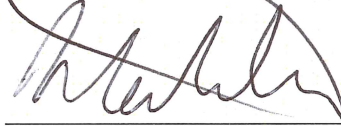
Dated this 21st day of February 2014.

Respectfully submitted:



Lori K. Beary
Director's Designee/Board Secretary

Approved as to form:



Mark W. Leonard, Chair
IADD Board